

JUNE 25TH & 26TH, 2024 — CHARLOTTE, N.C. COMMERCIAL STRATEGY CONFERENCE PARTNERSHIP COMMITMENT FORM

Event Website: commercial.hsmai.org

All Tiered Partnerships Include Both Conference Days

PARTNER TIERS	PLATINUM	GOLD	SILVER	BRONZE
YOUR SELECTION	SOLD OUT			
CONFERENCE REGISTRATIONS	5	4	3	2
EXHIBIT DISPLAY PROVIDED BY HSMAI	FULLY CUSTOMIZED (CLICK TO VIEW)	CUSTOMIZED (CLICK TO VIEW)	BRANDED WITH LOLLIPOP SIGNAGE (CLICK TO VIEW)	BRANDED (CLICK TO VIEW)
PROMOTIONAL VIDEO PLAYED DURING GENERAL SESSION	1 MINUTE VIDEO PLAYED BOTH DAYS	1 MINUTE VIDEO PLAYED ONE DAY	X	X
OPTION TO PROVIDE ITEM TO ATTENDEES		✓	X	X
PRE OR POST CONFERENCE E-BLAST TO ATTENDEES	✓	✓	X	X
RECOGNITION IN SELECT HSMAI PRESS RELEASES		✓	X	X
COST	\$27,500	\$19,500	\$15,000	\$10,000

ALL PARTNERS RECEIVE THE BELOW BENEFITS

- Option to add A La Carte Activations for additional price (Page 2)
- Wi-Fi Included at Exhibit Displays
- Pre & Post Event Registration Lists (No Email Addresses)
- Logo & Company Profile in Conference App
- Option to share educational content with attendees
- Logo recognition in conference marketing
- On-Site Recognition as a Partner

Return Completed Commitment Form to Mark Primuth at mark.primuth@hsmai.org

Questions? Please reach out to our HSMAI Partnership Team:

President/CEO <u>Bob Gilbert</u> or Partnership Manager <u>Mark Primuth</u>

À La Carte Partnership Opportunities

Contact the HSMAI team for further information regarding A La Carte Options

Professional Awards Partner (2 available) - \$2,500 Reception or Lunch Partner (1 available) - \$7,500 Conference Wi-Fi Partner (1 available) - \$2,500 Conference App Partner (1 available) - \$2,500 Hydration Station Partner - \$2,500 SOLD OUT Headshot Photo Booth Partner - \$5,000 SOLD OUT General Session Supporter (3 available) - \$12,500 Breakfast Partner (2 available) - \$3,000 Charging Station Partner (1 available) - \$2,500 Afternoon Break Partner - \$3,000 Conference Lanyard Partner - \$2,500 SOLD OUT Conference Bag Partner (1 available) - \$5,000

Co-Located HSMAI Events

- Executive Roundtable Events \$4,500-\$12,500 (Click Here to Learn More)
 - HSMAI Executive Roundtables are networks of like-minded senior hotel leaders that meet periodically at face-to-face and virtual forums. On Average, each by-invitation-only roundtables hosts 15-20 senior executives responsible for sales, marketing, and revenue optimization from leading hotel brands, management companies and ownership groups.
 - · As a partner, share and discuss unique insights to the group through a 20-minute presentation during the roundtable event
- Contact Center Summit \$3,000-\$5,000 (Click Here to Learn More)
 - The HSMAI Contact Center Special Interest Group (formerly known as IARE) aims to unite contact center leaders and executives encountering comparable obstacles to facilitate networking, benchmarking, and industry education.
 - Attendees at this event consist of contact center executives from airlines, car rentals, cruise lines, riverboats, individual hotels, tour operators, visitor bureaus, digital travel sites, destinations, theme parks, and those that serve these industries.
- Rising Leader Council Annual Meetings \$1,000-\$2,500 (Click Here to Learn More)
 - Our Leaders Councils specialize in their respective fields of Sales, Marketing, and Revenue Optimization. In conjunction with the council's respective conference, Rising Leaders meet in-person once a year to connect with peers for candid, relevant, and actionable conversations
- CHDM Review Course \$2,500 (1 Available) & CRME Review Course \$2,500 SOLD OUT
 - Support professionals seeking their professional digital marketing or revenue management certification by sponsoring the respective review course held the day prior to the conference. Benefits include: Verbal Welcome,
- Partner Insights \$3,500 SOLD OUT
 - Opportunity to host an educational session during the conference to provide industry insights

PARTNER COMMITMENT

Partnership items/ Hers Selected Above:		
Total Partnership Cost of Selected Items/Tiers:		
Other Notes:		
Signature Signifies Your Partner Commitment:	Date:	
CONTACT INFORMATION		
Name:		
Title:		
Company:		
Billing Address:		
City,State,ZIP:		
Phone:		
Email:		

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CANCELLATION & PAYMENT POLICY

Authorized signature signifies commitment to pay for service as stipulated herein. An invoice will be created and shared upon receipt of the commitment form. All requests are final. Full payment must be made in U.S. dollars drawn on a U.S. bank and received by HSMAI in order for company to receive benefits and recognition. HSMAI reserves the right to resell and/or reassign sponsorship(s) at sole discretion for reservations that are not paid in full 60-business days prior to the event date.

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